

Message Text

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PAGE 01 STATE 048897
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INFO OCT-01 AF-08 ISO-00 EB-08 PM-04 DODE-00 /021 R

DRAFTED BY COMM/BIC/OED/SIPS/JTHARDISTY/SG

APPROVED BY EB/OCA/CM/WHALL

COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

STATE/PM/SAS/DVHESTER (PHONE)

STATE/AF/E/RFILLING (INFO)

STATE/AF/LWHITE (INFO)

-----042311Z 030692 /70

O 042221Z MAR 77

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM IMMEDIATE

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E.O. 11652: NA

TAGS: BEXP, SU

SUBJECT: PRODUCT OPPORTUNITY - MILITARY AIRPORTS

REF: A) KHARTOUM 0693; B) KHARTOUM 120

1. STRATEGIC INDUSTRIAL PRODUCT SALES GROUP (SIPS) OF USDOC NOW HOLDS DOCUMENTS OUTLINED IN REFTEL B, PARA. 2. SIPS HAS BEEN AUTHORIZED TO SEEK OUT INTERESTED U.S. FIRMS TO SUPPLY ITEMS FROM LISTS B AND C SINCE THEY ARE ONLY TWO SECTIONS NOT CONTAINING MUNITIONS CONTROL ITEMS. SEVERAL INTERESTED AND CAPABLE FIRMS HAVE BEEN IDENTIFIED AND ARE WAITING DETAILED SPECIFICATIONS NECESSARY TO PREPARE BID.

2. FOLLOWING QUESTIONS HAVE ARISEN REGARDING MILITARY AIRPORT POTENTIAL: A) ITEMS CONTAINED IN LISTS B AND C OF LIMITED OFFICIAL USE

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DOCUMENTS DESCRIBED PARA 2 OF REFTEL B ARE LACKING SUFFICIENT DETAIL IN ORDER FOR COMPANIES TO PREPARE MEANINGFUL BID. ARE MORE DETAILED SPECIFICATIONS OF THESE ITEMS AVAILABLE? B) ARE FOUR LISTS REFERRED TO IN PARA 2 OF REFTEL B CONSIDERED TO BE THE FIRST SET OF TENDER DOCUMENTS IN LIGHT OF REFERENCE IN PARA 1 OF REFTEL A OF A SECOND SET WHICH EMBASSY IS POUCHING TO USDOC? ONLY DOCUMENTS CUR-

RENTLY HELD BY SIPS ARE THE FOUR LISTS. C) ARE COMPANIES

REQUIRED TO PREQUALIFY TO BID BY EITHER PURCHASING TENDER DOCUMENTS OR REGISTERING WITH OFFICE OF SUDANESE GOVERNMENT IN COUNTRY OR AT EMBASSY IN WASHINGTON? D) IS EMBASSY ABLE TO IDENTIFY NAMES AND LOCATIONS OF AIRFIELDS?

ONLY ONE KNOWN TO SIPS IS WADI SEIDNA AIR BASE AS MENTIONED IN PARA 1 OF REFTEL A. E) BECAUSE DOCUMENTS DESCRIBED IN REFTEL B WERE NOT RECEIVED BY SIPS UNTIL

FEB. 28, AND BECAUSE OF ABOVE QUESTIONS EFFECTING ABILITY OF U.S. FIRMS TO SWIFTLY REPLY, IS IT POSSIBLE TO OBTAIN A SECOND BID DEADLINE EXTENSION OF 30 DAYS?

3. APPRECIATE WHATEVER INFORMATION EMBASSY CAN PROVIDE TO ABOVE QUESTIONS. SIPS STILL NEEDS ANSWERS TO QUESTIONS POSED IN STATE 012498 OF JANUARY 19 TO EFFECTIVELY ASSIST U.S. FIRMS.
CHRISTOPHE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE048897
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/JTHARDISTY/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770075-0873
Format: TEL
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3ba7adbd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 KHARTOUM 693, 77 KHARTOUM 120
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3202409
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - MILITARY AIRPORTS
TAGS: BEXP, SU
To: KHARTOUM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/3ba7adbd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009